

A decorative network diagram in the top left corner, featuring a series of interconnected nodes in various colors (blue, green, pink, grey) connected by thin grey lines, forming a complex web-like structure.

Procurement Support Services

Full spectrum commercial and procurement support for integrated care systems



We provide expert procurement and market management advice and support across Integrated Care Systems (ICS), and regionally and nationally for NHS England.

By combining the strength of procurement expertise spanning Arden & GEM and Midlands and Lancashire Commissioning Support Units, we enable health systems to achieve their goals for integration, collaboration and efficiencies, whilst navigating the required regulatory frameworks.

As part of the NHS family, we share your values and ensure patients and service users are at the heart of what we do.

We continually invest in our staff and systems to deliver responsive, creative and best in class services spanning:

- Health service procurement and market expertise
- Commissioning and primary care contract management
- Spend Analytics
- Governance and policy review and development
- Training and development



Why use our Procurement Support Services?



Tailored partnerships:

We deliver bespoke solutions designed around your precise requirements, in partnership with your in-house resources. We can expand your capacity and capability, at a time to suit you. We continually learn from our projects, as well as other taking inspiration from other industries.



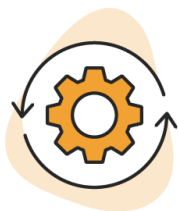
Resilient and flexible:

Our collaboration provides a unique and extensive range of procurement, contract and project management experts. We are supported by a wide range of other specialists across talent recruitment, transformation, data and analytics, and governance ensuring best-in-class, innovative solutions are delivered.



Recognised and respected:

We're recognised by procurement industry leaders, combining teams that are CIPS accredited and multi-award-winning. Our collaboration brings together renowned local, regional and national project experience.



Evolutionary:

Our continual learning and commitment to development is passed onto you through our delivery. The holistic support and educational development we provide for our staff means they are always best placed to support you.



Innovative:

Our powerful data analysis, augmented by artificial intelligence tools, can help you make sense of spend, enabling better decisions. We seek ways to create value and remove inefficiencies in everything we do.



Of the NHS, for the NHS:

We're already a part of your local NHS system and have the depth of experience and connectedness to help you mitigate risk, maximise compliance and make best use of the *NHS pound*.



How we can help

We provide expert procurement and market management support spanning six core areas of service delivery



Strategic Support and Advice



Sourcing



Provider Contract Management



Performance Management



Spend Analytics



Training and Development



Strategic support and advice



Help to define needs and future strategy. Includes:

- Gap and value analysis, risk identification and mitigation
- Strategy and policy alignment
- Market shaping and development
- Net zero and social value commitments
- Business Case and Bid development.

Sourcing



Identifying suppliers providing the best quality, value, price and service. Includes:

- Market engagement and selection
- Sourcing to contract
- Specialist advice, process and documentation development
- Pricing strategy
- Audit trail creation and reporting.

Provider Contract Management



Collaborative and consolidated contract reporting and administration. Includes:

- Contracting support
- Purchase to pay
- Proportionate management and quality monitoring
- Savings and investment management
- Benefits tracking
- Horizon scanning.

Performance management



Acting as an independent critical friend in your system. Includes:

- Quality, financial and other technical management
- Proactive problem solving and risk management
- Managing business continuity
- Contract consolidation
- KPIs and benefits tracking
- Managing contract mobilization and close-down.

Spend analytics



Helping you to understand spend and make informed decisions. Includes:

- Spend reviews
- Benchmarking
- Data gathering, contract registers and audit trail development
- Category management approach and contract consolidation.

Training and development



Building and transferring knowledge and skills on procurement and contracting best practice. Includes:

- Development of bespoke training packages
- Virtual and face to face training delivered
- Team development and upskilling
- Networking opportunities.



Supporting all procurement categories:



Digital & ICT

- Software, hardware, other equipment
- Specialist Staff Services
- Technical Development



Estates & Facilities Management

- Hospitality Services
- Parking Services



Transport

- Ambulance Services (both specialised and non specialised)



Pharmacy

- Pharmaceutical devices and consumables, and drugs
- Pharmacy Management Services



Workforce & Corporate Services

- Temporary Clinical Staff
- Temporary Non-Clinical Staff
- Professional Services
- Workforce Management Services
- Training & Development
- Legal Services



Healthcare Services

- Additional capacity
- Remote services
- Acute, urgent, and community care
- Purchased Care Home Placements
- Managed Care Services (Pathology/Orthotics)
- Mental Health, including Children and Adolescent Mental Health
- Specialised Commissioning
- Health & Justice services
- Health and Armed Forces services
- Primary Care, Integrated Emergency Care, Out of Hours
- Continuing Healthcare
- Public Health services

“Arden & GEM was invaluable to the CCGs in terms of ongoing support, clear and expert advice, and innovative solution thinking.

Their involvement continued throughout the entire process, giving the Governing Bodies clear advice and an understanding of the risk profile to ensure well informed decisions. The team was highly professional and fully supportive of all staff involved in this challenging process.”

The benefits of our procurement service

Our procurement services are made in the NHS, specifically for the health and care sector and provide:

-  Comprehensive strategic and transactional procurement services which support cost-effective, patient-focused care and are delivered in line with regulations and statutory processes.
-  Diverse procurement experience from bespoke services for individual ICBs to large-scale NHS England programmes. Our team has a strong track record of working collaboratively with clients and potential suppliers to source sustainable solutions for health systems.
-  A strong background and passion for integrated working across the social care, voluntary, community and health sectors that is ideally positioned to deliver transformation and integrated healthcare.
-  An NHS pedigree and a portfolio of work underpinned by rigorous, industry leading governance frameworks and quality standards, we are uniquely placed to support your transformation journey.

"The team was outstanding in their flexibility to react to the constant ever-changing demands that the programme called for.

This in turn translated into the ability to rapidly mobilise new vaccination locations with the equipment, workforce, security and vehicles needed."

Richard Stonehewer, EECL Procurement Lead Principal, Efficio Consulting





We would welcome the opportunity to discuss how our Procurement Support Services can help your organisation to achieve the Triple Aim duty of improving population health, increasing the quality of care and delivering more sustainable use of resources. Get in touch with us at:



Get in touch with us at:

 www.ardengemcsu.nhs.uk

 @ardengem

 agem.procurementconsultancy@nhs.net